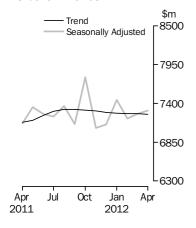


LENDING FINANCE

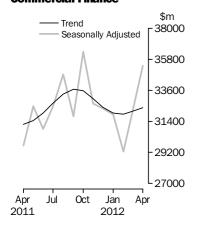
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) TUES 12 JUN 2012

Personal Finance



Commercial Finance



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Andriy Opryshko on Canberra (02) 6252 5223.

KEY FIGURES

	Mar 2012	Apr 2012	Mar 2012 to Apr 2012
	\$m	\$m	% change
TREND ESTIMATES			
Housing finance for owner occupation(a)	13 603	13 540	-0.5
Personal finance	7 257	7 242	-0.2
Commercial finance	32 138	32 355	0.7
Lease finance	513	528	2.9
SEASONALLY ADJUSTED ESTIMATES			
Housing finance for owner occupation(a)	13 445	13 573	0.9
Personal finance	7 252	7 299	0.6
Commercial finance	32 191	35 339	9.8
Lease finance	512	547	6.8

(a) Excludes alterations and additions

KEY POINTS

APRIL 2012 COMPARED WITH MARCH 2012:

HOUSING FINANCE FOR OWNER OCCUPATION

■ The total value of owner occupied housing commitments excluding alterations and additions fell 0.5% in trend terms and the seasonally adjusted series rose 0.9%.

PERSONAL FINANCE

- The trend series for the value of total personal finance commitments fell 0.2%. Revolving credit commitments fell 1.2%, while fixed lending commitments rose 0.6%.
- The seasonally adjusted series for the value of total personal finance commitments rose 0.6%. Revolving credit commitments rose 0.9% and fixed lending commitments rose 0.5%.

COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments rose 0.7%. Fixed lending commitments rose 1.3%, while revolving credit commitments fell 1.1%.
- The seasonally adjusted series for the value of total commercial finance commitments rose 9.8% in April 2012, following a rise of 10.1% in March 2012. Revolving credit commitments rose 25.1%, following a rise of 23.4% in the previous month. Fixed lending commitments rose 4.3%, following a rise of 5.9% in the previous month.

LEASE FINANCE

■ The trend series for the value of total lease finance commitments rose 2.9% and the seasonally adjusted series rose 6.8%.

NOTES

FORTHCOMING ISSUES

 ISSUE
 RELEASE DATE

 May 2012
 16 July 2012

 June 2012
 13 August 2012

 July 2012
 11 September 2012

 August 2012
 16 October 2012

 September 2012
 13 November 2012

 October 2012
 12 December 2012

REVISIONS

In this issue revisions have been made to the original series as a result of improved reporting of survey and administrative data. These revisions have impacted on:

- Personal finance values for the period March 2012
- Commercial finance values for the periods January 2012 and March 2012
- Owner occupied housing values for the periods February 2012 and March 2012.

Seasonally adjusted and trend series have been revised as a result of revisions to the original series, the incorporation of estimates for the latest month and the revision of seasonal factors due to the concurrent seasonal adjustment methodology.

ABBREVIATIONS

\$m million dollars

ABS Australian Bureau of Statistics

ARIMA autoregressive integrated moving average

n.e.c. not elsewhere classified RBA Reserve Bank of Australia

Brian Pink

Australian Statistician

CONTENTS

	Time	Page Series Spreadsheets
ANALYSIS	Sumr	nary of findings
TABLES		
	1	Finance commitments, summary
	2	Housing and personal finance commitments, by lender, original
	3	Commercial and lease finance commitments, by lender, original 8
	4	Personal finance commitments, by purpose (fixed loans), original 9
	5	Personal finance commitments, revolving credit stocks and flows,
		original
	6	Commercial finance commitments, by purpose (fixed loans), original 11
	7	Lease and commercial finance commitments, stocks and flows, original 11
	8	Finance commitments for housing (owner occupation and
		commercial)
	9	Finance commitments for motor vehicles, original
	10	Lease finance commitments for motor vehicles, original
	11	Commercial and lease finance commitments for plant and equipment,
		original
	12	Lease finance commitments for plant and equipment, original 16
OTHER INFORMATION		
	Expla	natory Notes
	Gloss	arv 21

TIME SERIES DATA

TIME SERIES SPREADSHEETS

Data available free on the ABS web site http://www.abs.gov.au include:

- longer time series of tables in this publication, and
- the following tables:
- 13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985)
- 14. Commercial finance commitments, summary (original, seasonally adjusted, trend)
- 15. Commercial finance commitments, fixed loans and revolving credit
- 16. Commercial finance commitments, fixed loans and revolving credit by lender
- 17. Commercial finance commitments, fixed loans by industry
- 18. Commercial finance commitments, revolving credit by industry
- 19 to 26. Commercial finance commitments, fixed loans and revolving credit by state and territory
- 27. Lease finance commitments, summary (original, seasonally adjusted, trend)
- 28. Lease finance commitments by purpose
- 29. Lease finance commitments by purpose and lender
- 30. Lease finance commitments by industry
- 31 to 38. Lease finance commitments by purpose and state and territory
- 39. Operating lease finance commitments by purpose
- 40. Operating lease finance commitments by lender
- 41. Operating lease finance commitments by industry
- 42 to 49. Operating lease finance commitments by purpose and state and territory
- 50. Personal finance commitments, summary (original, seasonally adjusted, trend)
- 51. Personal finance commitments, fixed loans and revolving credit
- 52. Personal finance commitments, fixed loans and revolving credit by lender
- 53 to 60. Personal finance commitments, fixed loans and revolving credit by state and territory

SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION (Table 1)

The total value of owner occupied housing commitments excluding alterations and additions fell 0.5% in trend terms and the seasonally adjusted series rose 0.9%.

For further information, please refer to *Housing Finance*, *Australia* (cat.no. 5609.0) which was released on 8 June 2012.

PERSONAL FINANCE
(Tables 1 & 4)

In trend terms, the value of total personal finance commitments fell 0.2% in April 2012 compared with March 2012. Revolving credit commitments fell 1.2%, while fixed lending commitments rose 0.6%.

In seasonally adjusted terms, the value of total personal finance commitments rose 0.6%. Revolving credit commitments rose 0.9% and fixed lending commitments rose 0.5%.

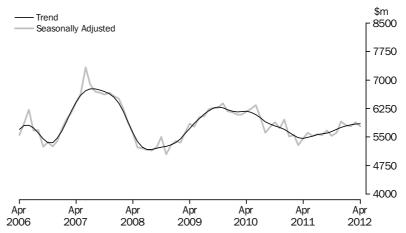
COMMERCIAL FINANCE (Tables 1 & 8)

The trend series for the value of total commercial finance commitments rose 0.7% in April 2012 compared with March 2012. Fixed lending commitments rose 1.3%, while revolving credit commitments fell 1.1%.

The seasonally adjusted series for the value of total commercial finance commitments rose 9.8% in April 2012, following a rise of 10.1% in March 2012. Revolving credit commitments rose 25.1%, following a rise of 23.4% in the previous month. Fixed lending commitments rose 4.3%, following a rise of 5.9% the previous month.

The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) rose 0.2% in April 2012, while the seasonally adjusted series fell 1.9% in April 2012.

PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



LEASE FINANCE
(Table 1)

The value of total lease finance commitments (trend) rose 2.9% in April 2012. The seasonally adjusted series rose 6.8%, following a rise of 3.1% in March 2012.

FINANCE COMMITMENTS, Summary

	SECURED HOUS	SING(a) PERSONAL(b)		COMMERC	CIAL		LEASE		
	Construction	Alterations							
	and purchase of dwellings(c)	and additions	Fixed loans(d)	Revolving credit(e)	Total	Fixed loans(d)	Revolving credit(e)	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	ODICINAL	• • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •
0011			(ORIGINAL	-				
2011	10.110			0.045		40.000	= ===	0.4.400	070
April	12 142	327	3 388	2 915	6 303	16 396	7 796	24 192	372
May	14 426	391	4 185	3 460	7 645	23 371	9 375	32 746	414
June	13 927	396	4 504	3 801	8 305	26 099	11 947	38 046	445
July	13 351	336	3 546	3 349	6 895	21 374	10 660	32 034	383
August	14 307	383	4 022	3 622	7 644	25 225	12 483	37 708	434
September	13 770	385	3 994	3 097	7 091	21 767	10 080	31 847	418
October	13 159	327	3 747	3 696	7 443	22 513	12 492	35 006	410
November	14 964	374	4 154	3 251	7 405	23 658	10 921	34 579	503
December	14 663	338	3 942	3 286	7 228	27 365	12 284	39 648	497
2012	14 003	336	3 942	3 200	7 220	21 303	12 204	39 040	431
	11 704	200	2 206	2 1 1 2	6 500	17 5 10	6 900	04 270	200
January	11 724	288	3 396	3 112	6 508	17 549	6 823	24 372	388
February	12 313	342	3 900	3 189	7 089	18 978	6 533	25 512	465
March	13 958	371	4 251	3 369	7 620	23 870	8 601	32 470	548
April	12 418	303	3 608	2 909	6 516	19 774	8 490	28 263	482
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	SEASON	ALLY AD	IIISTED	• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •
			OLMOON	MEET NO	300125				
2011									
April	13 161	353	3 798	3 317	7 116	20 210	9 463	29 673	422
May	13 366	361	3 858	3 489	7 347	22 228	10 259	32 487	403
June	13 404	374	3 928	3 325	7 253	21 153	9 721	30 873	375
July	13 567	360	3 826	3 387	7 213	21 556	10 893	32 449	393
August	13 573	384	3 910	3 453	7 364	23 530	11 205	34 735	416
September	13 521	366	3 969	3 136	7 105	21 754	9 984	31 738	437
October	13 444	333	3 966	3 805	7 772	23 149	13 180	36 329	425
November									
	13 738	343	3 953	3 099	7 052	22 394	10 276	32 670	484
December	13 957	345	3 868	3 233	7 101	22 786	9 523	32 309	438
2012									
January	14 058	368	3 918	3 530	7 449	22 346	9 532	31 877	482
February	13 356	337	3 983	3 206	7 188	22 336	6 913	29 250	496
March	13 445	330	4 024	3 227	7 252	23 662	8 530	32 191	512
April	13 573	338	4 044	3 255	7 299	24 669	10 670	35 339	547
				TREND					
2011									
April	13 095	357	3 748	3 382	7 131	21 340	9 841	31 181	402
May	13 219	364	3 802	3 356	7 151	21 436	10 008	31 444	398
•						21 693			
June	13 368	368	3 860	3 369	7 229		10 308	32 001	398
July	13 470	368	3 906	3 384	7 289	22 020	10 676	32 695	403
August	13 541	365	3 928	3 386	7 314	22 306	11 016	33 323	412
September	13 607	360	3 933	3 384	7 316	22 500	11 183	33 683	424
October	13 671	355	3 932	3 374	7 306	22 573	10 985	33 558	438
November	13 723	350	3 933	3 357	7 290	22 558	10 453	33 011	453
December	13 740	347	3 938	3 335	7 273	22 597	9 795	32 393	466
2012		_							
January	13 719	345	3 949	3 309	7 258	22 751	9 230	31 981	481
February	13 667	343	3 969	3 284	7 253	23 038	8 873	31 911	497
March	13 603	340	3 993	3 264	7 257	23 406	8 732	32 138	513
April	13 540	339	4 017	3 224	7 242	23 715	8 640	32 355	528
	• • • • • • • • • •	• • • • • • • • •				• • • • • • • • •			

⁽a) For owner occupation.

⁽b) Includes unsecured housing finance for owner occupation.

⁽c) Includes refinancing across lending institutions (see Glossary).

⁽d) Includes refinancing (see Glossary).

⁽e) New and increased credit limits during the month. Includes credit cards.



HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original

		FINANCE(a)				PERSONAL FINANCE(b)					
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co- operatives	Finance companies	Other lenders	Total	
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
• • • • • • • • • • • • • • • • • • • •	• • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	
2011											
April	11 144	268	127	603	12 142	5 373	np	np	615	6 303	
May	13 285	300	187	655	14 426	6 561	np	np	720	7 645	
June	12 790	284	214	640	13 927	7 126	np	np	793	8 305	
July	12 263	258	231	598	13 351	5 846	np	np	706	6 895	
August	13 263	252	240	552	14 307	6 519	np	np	748	7 644	
September	12 665	271	261	573	13 770	6 026	np	np	713	7 091	
October	12 095	277	241	545	13 159	6 315	np	np	792	7 443	
November	13 664	405	264	631	14 964	6 145	np	np	895	7 405	
December	13 538	253	250	622	14 663	5 992	np	np	878	7 228	
2012											
January	10 809	152	235	528	11 724	5 488	np	np	721	6 508	
February	11 267	194	272	580	12 313	6 041	np	np	728	7 089	
March	12 783	259	282	634	13 958	6 494	np	np	778	7 620	
April	11 379	211	257	570	12 418	5 491	np	np	750	6 516	

np not available for publication but included in totals where applicable, unless (a) Secured finance for owner occupation. Excludes alterations and additions.

⁽b) Includes unsecured housing finance for owner occupation.



COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: Original

		CIAL FINANCE				LEASE FI				
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • •
2011										
April	21 965	np	np	1 933	24 192	113	114	np	np	372
May	29 984	np	np	np	32 746	110	138	np	np	414
June	35 461	np	np	np	38 046	144	117	np	np	445
July	29 628	np	np	np	32 034	94	137	np	np	383
August	35 148	np	np	np	37 708	106	157	np	np	434
September	np	np	np	np	31 847	104	144	np	np	418
October	np	np	np	np	35 006	114	149	np	np	410
November	31 725	np	np	np	34 579	119	205	np	np	503
December	36 889	np	np	np	39 648	107	214	np	np	497
2012										
January	22 051	np	np	np	24 372	65	177	np	np	388
February	23 102	np	np	np	25 512	84	201	np	np	465
March	29 182	np	np	np	32 470	141	208	np	np	548
April	25 691	np	np	np	28 263	90	229	np	np	482

np not available for publication but included in totals where applicable, unless otherwise indicated



PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

					Unsecured				
	New	Used		Individual	finance				
	motor cars	motor cars	Total	residential	for owner				
	and station	and station	motor	blocks of	оссира-	Debt			
	wagons	wagons	vehicles(a)	land	tion(b)	consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2011	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • •		• • • • • • •
April	333	409	838	371	38	414	962	764	3 388
May	358	451	913	499	52	554	1 225	941	4 185
June	414	452	982	555	42	517	1 403	1 005	4 504
July	355	418	874	378	40	443	995	816	3 546
August	419	497	1 038	420	42	516	1 067	938	4 022
September	386	479	989	421	51	504	1 062	965	3 994
October	441	410	966	396	44	483	1 000	858	3 747
November	521	442	1 098	416	42	521	1 120	956	4 154
December	513	397	1 033	442	39	497	1 036	894	3 942
2012									
January	452	419	991	308	36	387	893	781	3 396
February	448	434	1 015	391	49	403	1 145	896	3 900
March	469	444	1 051	417	54	456	1 333	941	4 251
April	426	385	929	412	39	373	1 036	817	3 608

⁽a) Includes motorcycles and other motor vehicles.

⁽b) Includes alterations and additions.

⁽c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.



PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: Original

	NEW AND	INCREASED (CREDIT	CANCELLATIONS		
	LIMITS			AND REDUCTIONS	CREDIT AT END	OF MONTH
	Secured	Unsecured	Total	Total(a)	Total limits(a)	Credit used
Month	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • •		• • • • • • •
2011						
April	1 298	1 617	2 915	2 917	301 153	126 585
May	1 494	1 966	3 460	3 532	301 077	126 759
June	1 700	2 101	3 801	3 504	301 397	127 521
July	1 473	1 876	3 349	3 656	301 011	126 150
August	1 536	2 086	3 622	4 008	300 490	125 228
September	1 198	1 899	3 097	3 528	299 999	124 338
October	1 809	1 887	3 696	2 997	300 706	123 824
November	1 338	1 914	3 251	3 710	300 391	123 454
December	1 439	1 847	3 286	4 266	299 694	123 361
2012						
January	1 314	1 797	3 112	2 935	299 352	122 060
February	1 247	1 942	3 189	2 800	299 651	122 641
March	1 327	2 041	3 369	3 540	299 430	121 853
April	1 156	1 752	2 909	3 132	299 089	121 465

⁽a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.



COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •
2011								
April	727	6 762	874	1 448	2 346	4 240	16 396	32 588
May	1 527	8 390	863	1 872	2 965	7 754	23 371	35 507
June	1 696	8 798	1 125	1 742	3 527	9 211	26 099	35 111
July	1 241	7 444	1 208	1 469	2 833	7 180	21 374	36 783
August	1 847	8 038	1 182	2 134	3 861	8 163	25 225	37 441
September	1 586	7 343	1 322	1 804	2 902	6 811	21 767	37 285
October	1 148	6 918	1 336	1 697	2 866	8 549	22 513	38 442
November	np	8 393	1 401	1 709	np	7 294	23 658	37 146
December	1 763	8 414	1 199	1 889	5 690	8 409	27 365	35 149
2012								
January	633	6 343	1 129	1 211	2 953	5 281	17 549	34 945
February	1 075	6 860	1 374	1 738	3 317	4 614	18 978	34 239
March	1 265	8 117	1 775	1 690	3 984	7 039	23 870	34 622
April	845	7 078	1 821	1 694	2 619	5 716	19 774	35 570

np not available for publication but included in totals where applicable, unless otherwise indicated

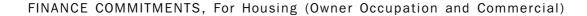


LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: Original

	LEASE FINANC	E	COMMERCIAL REVOLVING CREDIT						
		Commitments	New and	Cancellations	Total credit	Credit used			
	Total	not drawn at	increased	and	limits at end	at end of			
	commitments	end of month	credit limits	reductions(a)	of month(a)	month			
Month	\$m	\$m	\$m	\$m	\$m	\$m			
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •			
2011									
April	372	np	7 796	9 421	329 222	201 414			
May	414	np	9 375	9 463	331 331	200 219			
June	445	np	11 947	13 567	329 915	197 807			
July	383	np	10 660	13 148	327 219	198 523			
August	434	np	12 483	11 995	328 044	201 305			
September	418	np	10 080	10 759	328 092	199 486			
October	410	np	12 492	9 617	330 262	201 483			
November	503	np	10 921	11 622	329 176	200 579			
December	497	np	12 284	12 504	327 561	195 993			
2012									
January	388	np	6 823	9 772	323 898	192 561			
February	465	np	6 533	7 067	323 075	192 532			
March	548	np	8 601	9 408	322 093	195 741			
April	482	np	8 490	9 356	320 163	197 632			

np not available for publication but included in totals where (a) These figures sometimes reflect a rebasing of the data by applicable, unless otherwise indicated

one or more lenders without adjustment to earlier periods' commitments or cancellations.



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	l

	OWNER OCCI	IPATION (SE	CURED FINAN	CF)	OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL	FINANCE(a)		ALL HOUSING FINANCE
						OOMMEROIAE	······································	••••••	·······································
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings(b)	Alterations and additions	Total(c)	Construction of dwellings for rent and resale	Purchase of dwellings by individuals for rent or resale (d)	Purchase of dwellings by others for rent or resale	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	ORIGINAL	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •
2011									
April	1 199	590	10 353	327	38	284	5 120	474	18 384
May	1 592	753	12 081	391	52	537	6 276	667	22 349
June	1 471	713	11 743	396	42	641	6 443	732	22 182
July	1 354	661	11 337	336	40	420	5 492	579	20 218
August	1 422	731	12 155	383	42	693	5 895	635	21 956
September	1 399	654	11 717	385	51	500	5 712	620	21 038
October	1 227	651	11 281	327	44	319	5 216	562	19 628
November	1 407	740	12 818	374	42	348	6 015	650	22 392
December 2012	1 291	769	12 603	338	39	711	5 948	593	22 293
January	1 045	570	10 109	288	36	205	4 617	386	17 255
February	1 291	571	10 450	342	49	463	5 233	504	18 902
March	1 370	660	11 928	371	54	340	6 073	460	21 256
April	1 207	669	10 542	303	39	411	5 322	514	19 008
				SEAS	ONALLY ADJUSTED)			
0011									
2011	1 212	662	11 101	252	40	244	E 460	EEO	10.010
April	1 313 1 429	663 690	11 184 11 247	353 361	40 48	344 425	5 462 5 618	559 615	19 919 20 433
May June	1 355	684	11 365	374	42	489	5 534	532	20 376
July	1 326	697	11 544	360	41	397	5 572	611	20 549
August	1 302	710	11 562	384	43	599	5 553	555	20 708
September	1 330	681	11 510	366	49	467	5 676	647	20 727
October	1 280	660	11 504	333	43	354	5 537	557	20 267
November	1 323	677	11 737	343	38	386	5 617	618	20 741
December	1 335	697	11 925	345	40	683	5 909	570	21 504
2012									
January	1 339	680	12 039	368	47	326	5 813	506	21 117
February	1 366	594	11 396	337	50	526	5 778	576	20 623
March	1 347	632	11 466	330	46	353	5 890	523	20 587
April	1 349	739	11 485	338	44	530	5 778	570	20 832
• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	TREND	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
0011					_				
2011	4 00-	070	44.070	257	A 4	44.0	E 470	000	40.070
April	1 337	679	11 078	357	41	412	5 470	602	19 978
May June	1 344 1 347	684 688	11 191 11 333	364 368	43 44	436 453	5 493 5 528	592 584	20 146 20 345
July	1 339	690	11 441	368	44	463	5 560	584	20 490
August	1 325	691	11 526	365	44	467	5 583	588	20 587
September	1 313	690	11 604	360	43	467	5 608	592	20 677
October	1 310	683	11 678	355	43	465	5 646	591	20 771
November	1 318	674	11 732	350	43	460	5 699	581	20 856
December	1 330	665	11 746	347	44	458	5 752	568	20 909
2012									
January	1 340	660	11 719	345	44	458	5 794	557	20 918
February	1 348	660	11 660	343	45	460	5 824	549	20 888
March	1 353	663	11 587	340	46	463	5 841	544	20 837
April	1 359	669	11 511	339	47	468	5 855	546	20 794
• • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •

 ⁽a) Excludes revolving credit.
 (b) Only includes refinancing across lending institutions (see Glossary).
 (c) Includes alterations and additions.
 (d) Includes refinancing (See Glossary)



FINANCE COMMITMENTS, For Motor Vehicles: Original

	PERSONAL FIN					COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	New motor cars and station wagons	Used motor cars and station wagons	Motorcycles	Other motor vehicles	Total	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •
2011								
April	333	409	16	80	838	748	237	1 824
May	358	451	16	88	913	866	243	2 022
June	414	452	16	99	982	953	269	2 204
July	355	418	16	86	874	764	249	1 888
August	419	497	20	103	1 038	890	252	2 180
September	386	479	21	102	989	918	259	2 167
October	441	410	18	98	966	763	256	1 985
November	521	442	32	103	1 098	884	261	2 244
December	513	397	27	96	1 033	885	250	2 168
2012								
January	452	419	27	93	991	681	204	1 877
February	448	434	29	104	1 015	836	240	2 091
March	469	444	32	107	1 051	924	297	2 272
April	426	385	25	94	929	802	249	1 981

⁽a) Excludes revolving credit.

	MOTOR	CARS					OTHER		
	AND STATION			HEAVY		MOTOR			
	WAGONS		LIGHT TRUCKS		TRUCKS		VEHICLES	ALL VEHICLES	
	New	Used	New	Used	New	Used	Total	Total	
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
2011									
April	158	41	18	4	5	np	np	237	
May	165	45	20	np	4	np	2	243	
June	180	48	20	5	6	5	4	269	
July	172	45	17	np	5	4	np	249	
August	176	49	17	4	2	1	3	252	
September	170	50	21	np	3	4	np	259	
October	175	46	20	5	np	3	np	256	
November	168	np	24	7	5	4	np	261	
December	166	49	24	6	2	2	3	250	
2012									
January	136	43	16	np	2	2	np	204	
February	162	47	18	5	3	np	np	240	
March	194	51	28	np	5	np	np	297	
April	158	45	27	6	6	np	np	249	

np not available for publication but included in totals where applicable, unless otherwise indicated

					ALL PLANT AND
	COMMERCIA	AL FINANCE(b)		LEASE FINANCE	EQUIPMENT FINANCE
	Transport	Other plant			
	equipment	and equipment	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
2011					
April	111	589	700	136	835
May	115	891	1 007	171	1 178
June	118	672	789	175	965
July	153	552	704	134	838
August	175	1 069	1 244	181	1 426
September	180	706	886	158	1 044
October	248	687	934	154	1 088
November	116	709	825	242	1 067
December	247	756	1 004	247	1 251
2012					
January	75	455	530	184	714
February	114	788	902	225	1 127
March	102	664	766	251	1 017
April	190	702	892	233	1 125

⁽a) Excludes motor vehicles (see tables 9 and 10). (b) Excludes revolving credit.



LEASE FINANCE COMMITMENTS, For Plant and Equipment: Original

							Shop and		
		Construction	Agricultural		Electronic		office		
		and	machinery	Manu-	data		furniture,		
	Transport	earthmoving	and	facturing	processing	Office	fittings and	Other	
	equipment(a)	equipment	equipment	equipment	equipment	machines	equipment	goods	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	
2011									
April	1	9	6	4	42	np	np	34	136
May	np	26	6	3	47	np	np	np	171
June	np	19	13	4	43	32	8	np	175
July	np	10	3	1	46	np	np	np	134
August	np	np	np	np	63	34	6	np	181
September	10	36	4	3	51	27	7	20	158
October	3	34	4	1	43	np	np	27	154
November	np	60	np	5	60	np	np	np	242
December	np	np	np	3	62	40	10	np	247
2012									
January	16	np	np	np	72	31	7	19	184
February	np	63	12	3	54	41	9	np	225
March	15	45	10	4	50	np	np	40	251
April	np	57	8	1	71	39	6	np	233

np not available for publication but included in totals where applicable, (a) Excludes motor vehicles (see tables 9 and 10). unless otherwise indicated

EXPLANATORY NOTES

INTRODUCTION

- **1** This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** Secured housing finance for owner occupation is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.
- **6** Finance commitments made by the following types of lenders are included:
 - Banks
 - Permanent building societies
 - Credit unions/cooperative credit societies
 - Life or general insurance companies
 - General government enterprises
 - Superannuation funds
 - Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
 - Registered Financial Corporations (RFCs).
- 7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- **8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.
- **9** From June 2001, the statistics for:
 - secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000
 - personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.
- **10** From June 2002, the statistics for:
 - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001
 - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

SCOPE

COVERAGE

COVERAGE continued

SOURCES

- **11** Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).
- 12 For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives, building societies in July 2002 and from RFCs in March 2003.
- **13** Secured housing finance commitments for owner occupied housing from banks, building societies and credit cooperatives are derived from form *ARF 392.0 Housing Finance* collected by APRA. Personal finance commitments from these lenders are sourced from the *ARF 394.0 Personal Finance*. Commercial finance commitments from these lenders are sourced from the *ARF 391.0 Commercial Finance* and from the *ARF 394.0 Personal Finance* for fixed loans for personal investment purposes. Lease finance commitments are sourced from the *ARF 393.0 Lease Finance*.
- **14** Finance commitments for RFCs are collected on the *RRF 391.0 Commercial Finance* (commercial finance commitments), *RRF 392.0 Housing Finance* (secured housing finance commitments for owner occupied housing), *RRF 393.0 Lease Finance* (lease finance commitments) and *RRF 394.0 Personal Finance* (personal finance commitments and commercial finance commitments).
- **15** Electronic versions of the forms and instructions for ADIs are available on the APRA web site at
- http://www.apra.gov.au/Statistics/Reporting-forms-and-instructions-ADIs.cfm. For RFCs, these are available at: http://www.apra.gov.au/nonreg/Pages/default.aspx.
- **16** All other institutions, including securitisation vehicles, are collected directly by the ABS.
- **17** Revisions to previously published statistics are included in the publication as they occur.
- **18** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.
- **19** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal
- **20** Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the annual seasonal

adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a

change in interest rates) from the seasonally adjusted series.

REVISIONS

SEASONAL ADJUSTMENT

EXPLANATORY NOTES continued

SEASONAL ADJUSTMENT continued

re-analysis. Accordingly, the trend estimate data provide a more reliable indicator of underlying movement in housing finance commitments. (See paragraphs 23 and 24 for further information on trend estimates).

- **21** The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.
- 22 Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collections use an individual ARIMA model for the majority of the series in this publication. The ARIMA model is assessed as part of the annual reanalysis. For more information on ARIMA modelling see Feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

TREND ESTIMATES

- 23 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at <ti>time.series.analysis@abs.gov.au>.
- **24** While the smoothing technique described in paragraph 23 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

25 Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Changes in dollar value and percentage terms presented in the commentary are based on rounded data and may differ slightly from changes in dollar values and percentage terms calculated from the unrounded data presented in the time series tables.

ABS DATA AVAILABLE ON REQUEST

26 Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

- **27** Users may also wish to refer to the following ABS releases:
 - Housing Finance, Australia (cat. no. 5609.0)
 - Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.0.55.001)
 - Building Approvals, Australia (cat. no. 8731.0)
 - Dwelling Unit Commencements, Australia, Preliminary (cat. no. 8750.0) issued quarterly

EXPLANATORY NOTES continued

RELATED PUBLICATIONS continued

- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Sales of New Motor Vehicles, Australia Electronic Publication (cat. no. 9314.0).
- **28** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site < http://www.rba.gov.au. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site http://www.apra.gov.au.
- **29** Current publications and other products released by the ABS are available from the Statistics View. The ABS also issues a daily *Release Advice* on the ABS website http://www.abs.gov.au which details products to be released in the week ahead.

GLOSSARY

Agricultural machinery and Includes tractors, tillage implements, seeding, planting and fertilising equipment, equipment

agricultural mowers, harvesters, etc.

Alterations and additions Comprises all structural and non-structural changes which are integral to the functional

and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment Is a firm offer of finance. It either has been, or is normally expected to be, accepted.

Commitments accepted and cancelled in the same month are included. Commitments to

non-residents are excluded.

Construction and earth moving Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, equipment

dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings Comprises commitments made to individuals to finance, by way of progress payments,

the construction of owner occupied dwellings.

Debt consolidation For personal finance, comprises commitments whose principle purpose is to consolidate

and pay out amounts owing by the borrower to third parties.

Dwelling Is a single self-contained place of residence such as a detached or semidetached house, a

terrace house, a flat, home unit, town house, etc. which includes bathing and cooking

facilities.

Electronic data processing

equipment

Includes computers, computer peripherals, data entry devices, word processing

machines, etc.

Established dwelling Is a dwelling that has been completed for 12 months or more prior to the lodgement of a

loan application, or has been previously occupied.

Finance lease Refers to the leasing or hiring of tangible assets under an agreement, other than a hire

> purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal

ownership.

Fixed loans Generally involve:

a commitment for a fixed amount for a fixed period for a specific purpose

a schedule of repayments over a fixed period

repayments which reduce the liability of the borrower but do not act to make further

finance available.

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, Heavy trucks

including prime movers registered without trailers.

Light trucks Comprises vehicles constructed primarily for the carriage of goods which do not exceed

3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward

control vans and four-wheel drives used to carry goods.

Manufacturing equipment Includes all plant and equipment used in the manufacture of goods except motor

vehicles such as forklifts, work trucks and tractors.

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles Motor cars and station wagons

with up to nine seats (including the driver).

Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles Motorcycles

with side cars.

New dwelling Is a dwelling that has been completed within 12 months of the lodgement of a loan

application, and the borrower will be the first occupant.

Office machines Includes telephone systems (including PABX equipment), facsimile machines, cash

registers, photocopiers, etc.

GLOSSARY continued

Purpose

Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.

Real Property

Comprises both residential and non-residential land, buildings and fixed structures.

Refinancing

For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is a different lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.

Revolving credit

Generally has the following characteristics:

- a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed
- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits

Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.

Secured housing finance

Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of month

Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.

Wholesale finance

Comprises finance for the purchase of goods by retailers and wholesalers.

FOR MORE INFORMATION . .

INTERNET

www.abs.gov.au the ABS website is the best place for data from our publications and information about the ABS.

INFORMATION AND REFERRAL SERVICE

Our consultants can help you access the full range of information published by the ABS that is available free of charge from our website. Information tailored to your needs can also be requested as a 'user pays' service. Specialists are on hand to help you with analytical or methodological advice.

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